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May 18, 2018

The Honorable John Cullerton  
President of the Senate  
327 Capitol Building  
Springfield, IL 62706

The Honorable William E. Brady  
Senate Republican Leader  
309 G Capitol Building  
Springfield, IL 62706

**Re: American Car Rental Association Support for SB 2641**

Dear President Cullerton and Leader Brady:

The American Car Rental Association (ACRA) respectfully asks for your strong support for SB 2641. This bill is to be considered by the Senate in the near future. SB 2641 would apply Illinois insurance, safety and vehicle and traffic and tax laws to companies engaged in the business of "personal motor vehicles rentals" and companies facilitating "peer-to-peer car rentals."

SB 2641 would put a stop to the disparate treatment under Illinois law of what is in essence the same rental transaction by two competitors for the same rental car customer. The transactions are the same -- whether one is examining a traditional car rental company or a personal vehicle rental company: (1) a vehicle is rented; (2) for a short period of time; (3) by an individual; and, (4) the activity is intended to produce a profit. As a result, the fundamental State regulation of these transactions should be the same with respect to consumer protections and disclosures, insurance, and taxes and fees properly imposed on car rental transactions by the State.

ACRA is the national representative for over 98% of our nation's car rental industry. ACRA's membership is comprised of over 300 car rental companies, including all of the brands you would recognize such as Alamo, Avis, Budget, Dollar, Enterprise, Hertz, National and Thrifty. ACRA members also include many system licensees and franchisees, mid-size, regional and independent car rental companies as well as smaller, "mom & pop" operators. ACRA members have over 2.1 million registered vehicles in service, with fleets ranging in size from one million cars to ten cars.



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Thank you for your attention to ACRA's support for this legislation. If you have questions, do not hesitate to contact me at [gscott@merevir.com](mailto:gscott@merevir.com) or (202) 297-5123.

Sincerely yours,

*Gregory M. Scott*

Gregory M. Scott  
Government Relations Representative  
American Car Rental Association