

SEATTLE-TACOMA INTERNATIONAL AIRPORT



September 10, 2018

Ms. Michelle Peacock
VP of Government Relations, Turo
667 Mission St., Floor 4
San Francisco, CA 94105
415.335.7177

Ms. Peacock,

Thank you for your letter to the Port of Seattle dated June 25, 2018 as a follow-up response to our phone discussion occurring on June 21, 2018.

We very much appreciate your willingness to discuss Turo's operations at Sea-Tac International Airport ("Airport") and your continued discussions moving forward.

In review of your letter, Airport staff appreciates the information you shared and the description of the new, proposed permit, referenced as a Pre-arranged Peer-to-Peer Car Sharing Provider (P2PCSP). Within the description of the P2PCSP, it appears that Turo may have some unique characteristics associated with its business model, but in general, Turo's core business appears to be the facilitation of rental car transactions as defined by applicable laws.

Accordingly, Airport staff continues to categorize Turo's operation on Airport property as rental car activity. Since Turo does not occupy space within the shared Consolidated Rental Car facility, located on S. 160th St. north of the Airport, Turo is classified as an off-Airport Rental Car company. A copy of the Off-Airport Rental Car Agreement for your review and signature is included as an attachment to this letter.

We look forward to maintaining a positive and productive working relationship with Turo associated with rental car activity on Airport property. If you have any questions, particularly associated with the Off-Airport Rental Car Agreement, please do not hesitate to contact me directly.

Regards,

A handwritten signature in black ink, appearing to read "Jeffrey Wolf".

Jeffrey Wolf
Manager, Aviation Commercial Management and Analysis
Port of Seattle/Sea-Tac International Airport
206.787.7232
Wolf.jeff@portseattle.org

Cc: Lytle, Ehl, Schone, Ausbun, Hoevet, Foster, Johnson, Armstrong