

MIAMI INTERNATIONAL AIRPORT



Miami-Dade Aviation Department
P.O. Box 025504
Miami, Florida 33102-5504
T 305-876-7000 F 305-876-0948
www.miami-airport.com

Commercial Airport:
Miami International Airport

miamidade.gov

General Aviation Airports:
Dade-Collier Training & Transition
Homestead General
Kendall-Tamiami Executive
Opa-locka Executive

March 29, 2016

Turo, Inc.
Andre Haddad
667 Mission Street
4th Floor
San Francisco, CA 94105-4103

RE: Rental Car Policies

Dear Mr. Haddad:

Your recent rental car activities performed by your company at Miami International Airport (MIA or Airport) have come to our attention. For your information, pick-up and drop-off of passengers by any Rental Car Company is prohibited at any location in or near the Airport except at the designated areas of the Rental Car Center (RCC) east of the Airport.

MIA is operated by the Miami-Dade Aviation Department (MDAD), which is a department of Miami-Dade County (County). Certain MIA activities are governed under Chapter 25 of the Code of Metropolitan Dade County, Florida. Activities pertaining to any conduct on the Airport for revenue-producing purposes, whether or not revenues ultimately are exchanged, obtained, or transferred on the Airport, or the offering or exchange of any service on the Airport as a part of, or condition to, other revenue-producing activities or services on or off the Airport, are considered Commercial Activity. Commercial Activity can only be authorized pursuant to a written contract, permit, authorization or other evidence of the right to engage in commercial activity issued by the Board, the County Manager or Department Director or their authorized designee(s).

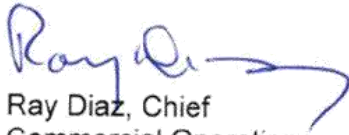
Our rules and regulations, as codified in Chapter 25, also include Operational Directives (OD) issued thereunder. OD No. 10-24 C effective May 28, 2015 states in Paragraph C(2) of Section IV that all Non-Participating Rental Car Companies ("Non-PRCC's") (i.e., rental car companies such as Turo, Inc. that are not part of the 16 specifically designated Participating Rental Car Companies contractually allowed to operate within the Rental Car Center), are required to pay "...a fee (a) for the privilege of doing business at MIA and (b) for its use of the designated curbside area of the [Rental Car Center] or other areas at the RCC where NON-PRCCs are required to access their passengers."

OD 24 A establishes user fee collection through the issuance of Ground Transportation Service Permits (GTSP) pursuant to Chapter 25, issued and administered by MDAD Landside Operations Division and enforced by Miami-Dade Police. The GTSP will require a security deposit and payment of the fees mentioned above, depending, of course, on the classification of business your company will fall under.

You are hereby advised to cease doing business at MIA until the GTSP application is complete and your company has been issued a GTSP. Therefore, please complete the GTSP application and thereafter submit it for consideration to Landside Senior Agent, Humberto Rodriguez, in person at the Landside offices located in the ground level of the Dolphin Garage. You may contact Mr. Pino with questions or for assistance at either 305-876-7443 or hcrodriguez@miami-airport.com.

Please consider this correspondence as warning that to continue to willfully enter the Airport without being fully authorized, licensed, or invited to any portion thereof, commits the offense of trespass as defined in §25-1.5.

Respectfully,


Ray Diaz, Chief
Commercial Operations

Enclosures: Operational Directive 90 -24
Operational Directive 24A
Operational Directive 10 – 24C
Application for Ground Services Permit
Annex A

c: Gregory Owens, Assistant Director Business Retention & Development
Tim Abbott, Assistant County Attorney
Vivien Pelkowski, Manager, Rental Car Center
Barbara Carlo, Division Director, Landside Operations
Humberto Rodriguez, Landside Senior Officer