

Department of Airports
John Wheat
Director of Airports



County Executive
Navdeep S. Gill

County of Sacramento

June 28, 2017

SENT VIA CERTIFIED U.S. MAIL

Ms. Michelle Peacock
Vice President and Head of Government Relations
Turo Inc.
667 Mission Street, 4th Floor
San Francisco, CA 94105

RE: Unauthorized Rental Car Activity at Sacramento International Airport (SMF)

Dear Ms. Peacock:

This letter serves as notice to Turo, to cease and desist operations at SMF. Turo is currently conducting unauthorized off-airport rental car operations at Sacramento International Airport (SMF). Airport personnel have recently solicited and confirmed off-airport rental services via the Turo website, to be delivered to SMF. Also, Airport Traffic Enforcement Officers have witnessed off-airport rental car transactions conducted around airport terminal curbs. Additionally, on June 22, 2017, the Turo website advertised thirty-three (33) vehicles available for rent and delivery to SMF.

Turo is not an authorized off-airport rental car service provider at SMF. For Turo to provide authorized service, it must enter into an Off-Airport Rental Car Concessions Permit (Permit) provided through the County of Sacramento Department of Airports (County). This Permit consists of, but is not limited to, an annual permit fee, a security deposit, required insurance, and a Percentage Privilege Fee equal to ten percent (10%) of the Permittee's Gross Receipts that exceed \$12,500 per month. Should your establishment wish to pursue this Permit, I will be pleased to assist you in that endeavor.

Please be advised, in the absence of entering into said Permit, Turo is restricted from offering its services at SMF. Furthermore, should Turo continue with unauthorized operations, the company and/or its operators will be cited if found operating on airport property, and risk possible legal action by the County.

I look forward to speaking with you or one of your representatives on this matter. Please contact me with any questions at 916-874-0923 or stewartp@saccounty.net.

Sincerely,

A handwritten signature in black ink, appearing to read "Paul Stewart", is written over a white background.

Paul Stewart
Airport Economic Development Specialists

CC: Larry Fleshman, Ground Transportation and Parking Manager
Sheri Thompson-Duarte, Sr. Airport Operations Manager

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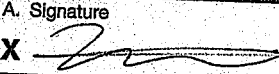
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Certified Fee	
Return Receipt Fee (Endorsement Required)	JUN 28 2017
Restricted Delivery Fee (Endorsement Required)	

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Total Postage **Ms. Michelle Peacock**
Vice President and Head of
Government Relations Turo Inc.
Sent To **667 Mission Street, 4th Floor**
Street, Apt. No **San Francisco, CA 94015**
or PO Box No
City, State, Zip

PS Form 3800 August 2006 See Reverse for Instructions

PLACE STICKER AT TOP OF ENVELOPE OF THE RETURN ADDRESS ONLY	
<p>SENDER: COMPLETE THIS SECTION</p> <ul style="list-style-type: none"> Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired. Print your name and address on the reverse so that we can return the card to you. Attach this card to the back of the mailpiece, or on the front if space permits. <p>1. Article Addressed to:</p> <p>Ms. Michelle Peacock Vice President and Head of Government Relations Turo Inc. 667 Mission Street, 4th Floor San Francisco, CA 94015</p> <p>2. Article Number <i>(Transfer from service label)</i></p>	<p>COMPLETE THIS SECTION ON DELIVERY</p> <p>A. Signature X </p> <p>B. Received by (<i>Printed Name</i>) RECEIVED Airport Properties</p> <p>C. Date of Delivery 6-30-17 JUL 06 2017</p> <p>D. Is delivery address different from item 1? <input type="checkbox"/> Yes If YES, enter delivery address below: <input type="checkbox"/> No</p> <p>3. Service Type <input checked="" type="checkbox"/> Certified Mail <input type="checkbox"/> Express Mail <input type="checkbox"/> Registered <input type="checkbox"/> Return Receipt for Merchandise <input type="checkbox"/> Insured Mail <input type="checkbox"/> C.O.D.</p> <p>4. Restricted Delivery? (<i>Extra Fee</i>) <input type="checkbox"/> Yes</p>
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PS Form 3811, February 2004

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