

# DALLAS/FORT WORTH INTERNATIONAL AIRPORT



July 8, 2016

Mr. Andre Haddad, CEO  
Turo, Inc.  
116 Natoma Street, Third Floor  
San Francisco, CA 94105

Mr. Haddad:

It has come to our attention that Turo, Inc. is operating at Dallas/Fort Worth International Airport without a permit. All commercial activities at DFW Airport must have operating authority granted by the Airport Board, regardless of whether they rent real estate from the airport. Specifically, off-airport rental car companies that pick up customers at the airport or deliver cars to the airport (including online reservation services and their members, independent contractors, etc.) must operate under an off-airport rental car permit.

Among other things, the permit requires that customer pickups or vehicle deliveries may occur only at the consolidated rental car facility; not at the passenger terminals or anywhere else at the airport (the same as for on-airport rental car companies). Moreover, it requires payment of fees based on a percentage of sales, as well as a payment of transportation fees for use of the consolidated rental car bus system (the same as for on-airport rental car companies).

Your company's operations at DFW Airport, and those of any operator using your reservation system or your trademark, must cease immediately. Pickups or deliveries at the airport without a permit, or at an unauthorized airport location, subject the drivers to fines. Also, any rental car agreement obtained by them, or by Turo, will be void and unenforceable, because the operation is illegal.

If you wish to serve the market created by DFW Airport, the Concessions Department will be happy to assist you in signing a permit, and may be contacted at 972-973-4820.

Thank you for your attention and cooperation.

Sincerely,

Paul Tomme  
Legal Counsel

cc: Ms. Anne Dorman, Agent for Service of Process