

# CLEVELAND HOPKINS INTERNATIONAL AIRPORT



April 6, 2017

Michelle Peacock  
Vice President & Head of Government Relations  
Turo, Inc.  
667 Mission Street  
4th Floor  
San Francisco, CA 94105  
Michelle.peacock@turo.com

**Re: Operations at Cleveland Hopkins International Airport**

Dear Ms. Peacock,

Thank you for reaching out to the City of Cleveland last year in your letter, dated April 4, 2016. The City understands that Turo, Inc. does not have a physical presence at Cleveland Hopkins International Airport, nor does Turo own any of the cars offered to rent at the Airport. However, Turo does advertise curbside delivery at Cleveland Hopkins International Airport and a number of drivers using your app advertise service at Cleveland Hopkins International Airport (please see attached).

Cleveland Codified Ordinance § 571.15 states that, “[n]o person shall use the Airport for conducting revenue-producing activities without securing an appropriate permit for such activity and the approval of the Airport Management.” By advertising Cleveland Hopkins International Airport as a pick-up and drop-off location, both Turo and Turo’s drivers are profiting off activities located at the Airport without a permit or the Airport’s approval.

For similar app-based services, the City has negotiated agreements with the owners of the platform, covering their individual drivers. The City wishes to negotiate a similar agreement with Turo. This is the simplest and easiest way to ensure that Turo and all of the individuals using your platform are covered. You can contact Bill Mullins, the Airport’s Manager of Ground Transportation, to begin that process. His e-mail is [bmullins@clevelandairport.com](mailto:bmullins@clevelandairport.com) and his number is (216) 265-6088



If you do not wish to go this route, then the City will need to work directly with your drivers to obtain permits. I have attached information available on your website of all drivers offering service at Cleveland Hopkins International Airport. Please provide us with contact information for each of these drivers as well as any other driver offering service at Cleveland Hopkins International Airport so that the City can work with them on the permitting process.

If you have any questions for me, you can reach me at (216) 898-5232.

Sincerely,

A handwritten signature in black ink that reads "Jonathan Stone McGory".

Jonathan McGory  
Assistant Director of Law  
Cleveland Airport System

cc: Robert Kennedy  
Patricia Singleton  
Bill Mullins